Return on Investment within 12 months



"Within one year, the SafeRecycler has already earned back in savings what it originally cost."

Harko Ebbens, Franchise Director, Bouwmaat (Amsterdam Area)





Background

Bouwmaat is a Dutch hardware wholesaler which targets small building contractors working on minor renovation, maintenance and construction projects.

It opened its first store in 1986 and now consists of four franchise partners who manage 46 sites across the Netherlands.

Bouwmaat stores stock a full range of building materials and tools.

For more information visit http://www.bouwmaat.nl (in Dutch)

The Challenge

Harko Ebbens runs five Bouwmaat franchises in the Amsterdam area. His stores deal with up to 2,500 customers a week and cash is still a common form of payment.

Having cash on site presents a security risk and Harko's franchises experienced several incidents forcing him to look at improving customer and staff safety.

In addition, dealing with large amounts



of cash demands resources. Operating a four-eye principle for depositing and counting takings means occupying the time of two store employees and expecting one of them to bear the responsibility for cash handling.

At each store location, as much as 30 hours a week can be spent counting, checking, depositing and changing the cash of the tills.





The Solution

Harko introduced the Gunnebo SafeRecycler – a back-office solution for the recycling of notes and coins – at the largest of his Bouwmaat stores.

The old four-eyes principle was immediately replaced, significantly reducing the employee hours needed just for cash counting.

Prior to choosing Retail Station, a business case for the cash management solution was put together outlining the possible savings and initial costs.

The SafeRecycler was introduced in two phases. Firstly, a procedure for depositing cash and issuing new floats so that, with training from Gunnebo, staff could work independently in the back office.

Secondly, cash depositing and new cash orders were optimised.



Customer Comments



If you work with cash, security for customers and staff is of high importance. Since we started using the Retail Station, security has been significantly improved.



Now employees receive their daily float for their tills, exchange money, and close at the end of the day. Within five minutes they'll be outside and I can focus on other activities.



We are often paid with notes which meant we used to have to order quite a lot of coins. So a backoffice recycler will give you a substantial cost reduction. Within one year, the SafeRecycler has already earned back in savings what it originally cost. After six months, we ordered another machine for a second branch.



We now order less money, just as Gunnebo outlined to us as an advantage. We chose security and gained efficiency. The Retail Station's utility, user convenience and functionality are very important elements for our satisfaction.

Find the right solution for you!

Gunnebo Cash Management creates a more efficient and secure cash cycle to help you reduce the cost of cash handling.

Cash Monitoring Software

Complete control over your cash handling operations with business analytics, service monitoring, end-to-end cash reconciliation and multi-device connectivity.

Cash Deposit Solutions

Save time and money with smart cash deposit solutions for retail front and back office.

Cash Recycling Solutions

Optimise your cash flow and keep cash circulating efficiently with cash recycling solutions for retail.

SafePay Closed Cash Management

SafePay replaces traditional tills with a smart recycling system which protects cash from payment all the way to the cash-counting centre.

Bank Solutions

Cash automation solutions which support bank branch transformation and cut the time staff spend working with cash.

Service

Expert support ensures that your systems run smoothly and efficiently with minimal disruption to your business.



